



Claudia Keser

Professor of Microeconomics
 Department of Economics
 Georg-August-Universität Göttingen
 Platz der Göttinger Sieben 3
 D-37073 Göttingen, Germany
 Phone: +49-(0)551- 39 27336
 Mobile: +49-(0)1752628925
 E-mail: ckeser@uni-goettingen.de

Academic education and scientific degrees

1995 – 2000	Economics, Habilitation, University of Karlsruhe
1986 – 1992	Economics, Doctoral Degree, University of Bonn and European Doctoral Programme in Quantitative Economics
1985 – 1986	Economics, Master, Catholic University of Louvain-la-Neuve
1980 – 1985	Economics, Diplom, University of Konstanz

Scientific career

2023 – 2025	Study Dean, Faculty of Business and Economics, University of Göttingen, Germany
Since 2008	Professor(W3), Chair of Microeconomics, University of Göttingen, Germany
2008	Senior Researcher, University of Magdeburg, Germany
2007 – 2008	Senior Researcher, German Institute for Economic Research / DIW Berlin, Germany
2001 – 2007	Research Staff Member, IBM Thomas J. Watson Research Center, New York, USA
1999 – 2000	Feodor Lynen Fellow of the Alexander von Humboldt Foundation, Centre Interuniversitaire de Recherche en Analyse des Organisations (CIRANO), Montreal, Canada
1998	Visiting Professor (February), Groupe d'Analyse et de Théorie Économique (GATE), Université Lumière, Lyon, France
1996	Visiting Professor (April), Faculté des Sciences Économiques et de Gestion, Université Louis Pasteur, Strasbourg, France
1995 – 2001	Wissenschaftliche Mitarbeiterin (C1), University of Karlsruhe (Karlsruhe Institute of Technology), Germany
1995	Attachée Temporaire d'Enseignement et de Recherche, Institut d'Etudes Politiques, Université Robert Schuman, Strasbourg, France

1993 – 1995	Human Capital & Mobility Fellow of the European Commission, Tinbergen Institute and Universiteit van Amsterdam, The Netherlands
1993	Visiting Fellow (TRANSCOOP Fellowship, Alexander-von-Humboldt Foundation, January-February), Workshop in Political Theory and Policy Analysis, Indiana University, Bloomington, Indiana, USA
1992	Visiting Fellow (Ruhrgas Scholarship, 6 months), University of Bergen, Norway
1986 – 1993	Research Assistant (Prof. Dr. Dr. h.c. mult. Reinhard Selten), University of Bonn
1985 – 1986	Awardee of the German Academic Exchange Service (DAAD), first year in the European Doctoral Programme in Quantitative Economics, Center for Operations Research and Econometrics (CORE), Université Catholique de Louvain, Louvain-la-Neuve, Belgium

Awards and honors

2009	Best paper in a peer-reviewed journal 2008, Vereinigung der Freunde des DIW Berlin
1999 – 2000	Feodor Lynen – Research Scholarship, Alexander von Humboldt-Stiftung
1993	Heinz Sauermann-Preis for experimental economics (Dissertation), 1991/92

Editorial service

2016	Special issue of the German Economic Review in honor of Reinhard Selten's 85th birthday
2015 – 2018	Editor, German Economic Review

Other scientific activities

2016	Jury member, Joachim Herz Wirtschaftspreis 2016 (experimentelle Wirtschaftsforschung)
2016	Jury member, Schmölders-Preis 2016
2016 – 2017	Vorsitzende, Sozialwissenschaftlicher Ausschuss des Vereins für Socialpolitik
Since 2012	Jury member, Prix Maurice Allais 2013, 2015, 2017, 2019, 2021
Since 2009	Member, Ausschuss für Industrieökonomik des Vereins für Socialpolitik
Since 2009	Member, Sozialwissenschaftlicher Ausschuss des Vereins für Socialpolitik
2009 – 2012	Forschungsprofessorin, DIW Berlin
Since 2000	Associate fellow, CIRANO, Montreal

Publications in peer-reviewed journals

Keser, C., Kliemt, H. Späth, M (2023). Charitable giving: The role of framing and information. *PLoS ONE* 18(7)

Keser, C., Rau, H. (2023). Determinants of people's motivations to approach COVID-19 vaccination centers. *scientific reports*, 13:5282

Weimann, Brosig-Koch, Heinrich, Hennig-Schmid, Keser (2022). CO2 Emission reduction – Real public good provision by large groups in the laboratory. *Journal of Economic Behavior & Organization*, Vol 200. pp. 1076-1089.

Keser, C., Späth, M. (2021). The value of bad ratings: An experiment on distortions in reputation systems. *Journal of Behavioral and Experimental Economics* 95, No.101782

Gaudeul, A., Keser, C., Müller, S. (2021). The Evolution of Morals under Indirect Reciprocity. *Games and Economic Behavior* 126: 251-277

Keser, C., Montmarquette, C., Schmidt, S., Schnitzler, C. (2020). Custom-made health-care: An experimental investigation. *Health Economics Review* 10, No. 41

- Keser, C., Masclet, D., Montmarquette, C. (2020). Labor Supply, Taxation, and the Use of Tax Revenues: A Real-Effort Experiment in Canada, France, and Germany. *Public Finance Review* 48: 714-750
- Weimann, J., Brosig-Koch, J., Heinrich, T., Hennig-Schmidt, H., Keser, C. (2019). Public Good Provision by Large Groups – The Logic of Collective Action Revisited, *European Economic Review* 118: 348-363
- Keser, C., Özgümüş, A. (2018), Trust, Vulnerability and Trustworthiness. *Economics Letters* 163: 149-151
- Keser, C., Markstädter, A., Schmidt, M. (2017). Mandatory minimum contributions, heterogeneous endowments, and voluntary public-good provision. *Games and Economic Behavior* 101: 291-310
- Keser, C., Özgümüş, A., Peterlé, E., Schmidt, M. (2017). An Experimental Investigation of Rating-Market Regulation. *Journal of Economic Behavior and Organization* 144: 78-86
- Keser, C. and Gaudeul, A. (2016). Foreword: Special Issue in Honor of Reinhard Selten's 85th Birthday. *German Economic Review* 17: 277-283
- Kunte, S., Wollni, M., Keser C. (2016). Making it personal: breach and private ordering in a contract farming experiment, *European Review of Agricultural Economics* 44: 121-148
- Keser, C., Suleymanova, I., Wey, C. (2012). Technology adoption in markets with network effects: theory and experimental evidence. *Information Economics and Policy* 24: 262-276
- Keser C., Montmarquette C. (2011). Voluntary versus Enforced Team Effort. *Games* 2(3): 377-301
- Progrebna, G., Krantz, D., Schade, C., Keser, C. (2011). Words versus actions as a means to influence cooperation in social dilemma situations. *Theory and Decision* 71: 473-502
- Keser, C., Montmarquette, C. (2008). Voluntary contributions to reduce expected public losses. *Journal of Economic Behavior and Organizations* 66: 477-491
- Ehrhart, K.-M., Gardner, R., von Hagen, J., Keser, C. (2007). Budget processes: theory and experimental evidence. *Games and Economic Behavior* 59: 279-295
- Keser, C., Willinger, M. (2007). Theories of behavior in principal-agent relationships with hidden action. *European Economic Review* 51: 1514-1533
- Keser, C., Rullière, J.-L., Villeval M.-C. (2004). Le paradoxe de l'adhésion syndicale: une approche en termes de biens publics. *Economie et Prévision* 164-165: 81-92
- Willinger, M., Keser, C., Lohmann, C., Usunier, J.-C (2003). A comparison of trust and reciprocity between France and Germany: experimental investigation based on the investment game. *Journal of Economic Psychology* 24: 447-466
- Huang, H., Keser, C. Leland J., Shachat, J. (2003). Trust, the Internet and the digital divide. *IBM Systems Journal* 42: 507-518
- Keser, C. (2003). Experimental games for the design of reputation management systems. *IBM Systems Journal* 42: 498-506
- Berninghaus, S., Güth, W., Keser C. (2003). Unity suggests strength: an experimental study of decentralized and collective bargaining. *Labour Economics* 10: 465-479
- Berninghaus, S., Ehrhart, K.-M., Keser, C. (2002). Conventions and local interaction structures: experimental evidence. *Games and Economic Behavior* 39: 177-205
- Keser, C., van Winden, F. (2000). Conditional cooperation and voluntary contributions to public goods. *Scandinavian Journal of Economics* 102: 23-39
- Keser, C., Willinger, M. (2000). La théorie des contrats dans un contexte expérimental: un survol des expériences sur les relations principal-agent. *Revue d'Économie Industrielle* 92: 237-253
- Keser, C., Willinger, M. (2000). Principals' principles when agents' actions are hidden. *International Journal of Industrial Organization* 18: 163-185
- Keser, C. (2000). Cooperation in symmetric duopolies with demand inertia. *International Journal of Industrial Organization* 18: 23-38

- Keser, C., Gardner, R. (1999). Strategic behavior of experienced subjects in a common pool resource game. *International Journal of Game Theory* 28: 241-252
- Berninghaus, S., Ehrhart, K.-M., Keser, C. (1999). Continuous-time strategy selection in linear population games. *Experimental Economics* 2: 41-57
- Berninghaus, S., Ehrhart, K.-M., Keser, C. (1998). New directions in experimental coordination games. *Homo Oeconomicus* 15: 93-106
- Keser, C., Ehrhart, K.-M., Berninghaus, S. (1998). Coordination and local interaction: experimental evidence. *Economics Letters* 58: 269-275
- Keser, C. (1996). Voluntary contributions to a public good when partial contribution is a dominant strategy. *Economics Letters* 50: 359-366
- Keser, C. (1993). Some results of experimental duopoly markets with demand inertia. *Journal of Industrial Economics* 41: 133-151

Monographs

- Keser, C. (1992). Experimental duopoly markets with demand inertia: game-playing experiments and the strategy method, *Lecture Notes in Economics and Mathematical Systems*, Vol. 391, Springer

Articles in books and proceedings

- Keser, C., Kliemt, H. (2021). The strategy method as an instrument for the exploration of limited rationality in oligopoly game behavior (Strategiemethode zur Erforschung des eingeschränkt rationalen Verhaltens im Rahmen eines Oligopolexperimentes) (by Reinhard Selten). In: G. Charness und M. Pingle, *The Art of Experimental Economics - Twenty Top Papers Reviewed*, Routledge, London, New York, 30-36
- Berninghaus, S. Keser, C, Vogt B. (2010). Strategy choice and network effects. In: A. Ockenfels and A. Sadrieh (Eds.), *The Selten School of Behavioral Economics: A collection of Essays in Honor of Reinhard Selten*, Springer, Berlin Heidelberg, 89-109
- Keser, C., Paleologo, G. (2009). Experimentelle Untersuchung von Großhandelspreisverträgen: Der einfache Großhandelspreis. In: W. Franz, W. Güth, H.-J. Ramser and M. Stadler (Eds.), *Experimentelle Wirtschaftsforschung*, Wirtschaftswissenschaftliches Seminar Ottobereuren Vol. 38, 173-187
- Cheng, P.-C., Rohatgi, P., Keser, C., Karger, P.A., Wagner, G.M., Reninger, A.S. (2007). Fuzzy multi-level security: An experiment on quantified risk-adaptive access control. *IEEE Symposium on Security and Privacy* 2007, 222-230
- Jøsang, A., Keser, C., Dimitrakos, T. (2005). Can we manage trust? Lecture Notes in Computer Science 3477, Trust Management 3rd International Conference, *iTrust 2005 Proceedings*, Springer, Heidelberg, 93-107
- Keser, C., Willinger, M. (2002). Experiments on moral hazard and incentives: Reciprocity and surplus sharing. In: E. Brousseau and J.-M. Glachant (Eds.), *The Economics of Contracts: Theories and Applications*, Cambridge University Press, Cambridge, UK, 293-312
- Keser, C. (2002). Cooperation in public goods experiments. In F. Bolle and M. Lehmann-Waffenschmidt (Eds.), *Surveys in Experimental Economics: Bargaining, Cooperation, and Election stock markets*, Physica, Heidelberg, 71-90
- Keser, C., Olson, M. (1996). Experimental examination of the declining-price anomaly. In: V.A. Ginsburgh and P.M. Menger (Eds.), *Economics of the Arts*, North-Holland, 151-175

Other publications

- Organisationsformen jenseits des Marktes (with R. Paquin and C. Wey), *Spektrum der Wissenschaft*, Dec. 2009 (English version: Beyond Market Wisdom, *Humboldt Kosmos* 94/2009)
- Auf der Suche nach einem besseren Verständnis ökonomischen Verhaltens – Reinhard Seltens wissenschaftlicher Werdegang, *economag.de* 11/2008

Experimentelle Wirtschaftsforschung kann Verbraucherpolitik unterstützen, Wochenbericht des DIW Berlin
23/2008